San Francisco City & Contractors Liaison Meeting

November 18, 2015
SF City/Contractors Liaison Meeting
November 18, 2015
City Hall
CITYWIDE PARTNERING CHRONOLOGY

JUNE 2012
Mayor identifies partnering and prompt payment issues

JULY-DECEMBER 2012
Departments and contractors meet and make recommendations to the Mayor

DECEMBER 2012
Mayor publishes executive order

JULY 2013
Departments adopt Citywide specifications

FEBRUARY 2014
Partnering Summit

SEPT/OCT 2014
IPI Collaborative Partnering training
SAN FRANCISCO PARTNERING BY THE NUMBERS

6+ City departments
73 different prime contractors
26 different facilitators

134 partnered projects:
87 projects (level 1) $100,000 - $5 million
22 projects (level 2) $5 - $20 million
9 projects (level 3) $20 - $50 million
11 projects (level 4) $50 - $200 million
5 projects (level 5) $200+ million

52% increase in # partnered projects from March 2015
IPI PARTNERING
2015 AWARDS

SFO Runways RSA Improvements

Public Works/SFMTA Pedestrian Countdown Signals

SFO West Field Cargo Redevelopment

Public Works Castro Streetscape Improvements

Apply for 2016 now!

May 2015
PARTNERING TRAINING

Fall 2014 – 4 sessions, 200 participants
Next training: Dec. 14, 2015

KEY ELEMENTS OF PARTNERING

- Partnering Scope
- Professional Neutral Facilitators
- Required Follow-up Plan
- Meetings or regular interaction
- Accountability and Measurement
- Integrated Dispute Resolution Process
- The IPM Matrix - A Scalable Approach
- Simple Assessment Tool for Program Managers
INTERNAL PARTNERING FACILITATOR PROGRAM

Purpose
Develop a pool of internal City facilitators that can help facilitate small projects

Trainer
Global Leadership Alliance
COLLABORATIVE PARTNERING STEERING COMMITTEE

“…Comprised of executive level leaders who have the power to identify barriers and opportunities and to make things happen in the owner’s organization and within the design and construction industry.”

Purpose
Jointly develop ways to strengthen and improve the City’s collaborative partnering practices

Membership
City department managers
Contractors, large and small
Contractor association representatives
Consultants (design, construction management & partnering)
COLLABORATIVE PARTNERING STEERING COMMITTEE

Representation

- City of San Francisco (Public Works, SFMTA, SFPUC, Rec Park, Port, Airport)
- United Contractors
- Associate General Contractors
- National Association of Minority Contractors Northern Cal Chapter
- Asian American Contractors Association
- Construction Employers Association
- Construction Management Association of America-Northern California
- American Institute of Architects
- American Society of Civil Engineers
- International Partnering Institute
CHALLENGES

- Using partnering **throughout the life** of the project
- Keeping partnering **fresh** and interesting
- Using the **resolution ladder** effectively
- Getting the **all the right people** to participate
- Implementing partnering on **small projects**
- Developing a **consistent citywide program**
SUCCESSES

- Frank and candid communication
- Everyone on the same page
- Clarification of roles
- Set action items together
- Teams empowered to solve issues
- Quality projects on time, on budget and done safely
ROADMAP FOR THE FUTURE

- Activate the Steering Committee
- Assess our current partnering efforts
- Create action plan
- Develop training program
- Measure our success
- Recognize our accomplishments
- And keep partnering!
“Working collaboratively, we commit to design and build the San Francisco General Hospital and Trauma Center within budget, on schedule and to the highest standards of quality and sustainability, for the benefit of the community.”

-- Partnering mission statement
Thank you.